Panel 3—Powering Resilience: Keeping the Lights On
# Firm Overview

<table>
<thead>
<tr>
<th>Brasfield &amp; Gorrie Fast Facts</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>EST.</strong> 1964</td>
</tr>
<tr>
<td>54 YEARS IN BUSINESS</td>
</tr>
<tr>
<td>$3.5 billion</td>
</tr>
<tr>
<td>IN PROJECTED REVENUE</td>
</tr>
<tr>
<td>12 OFFICES</td>
</tr>
<tr>
<td>14 MARKET SECTORS</td>
</tr>
<tr>
<td>2,800+ EMPLOYEES</td>
</tr>
<tr>
<td>175+ ACTIVE JOBSITES</td>
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<table>
<thead>
<tr>
<th>Gross Revenue In Billions</th>
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</thead>
<tbody>
<tr>
<td>'10 1.75</td>
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</tbody>
</table>

#1 ENR Southeast 2016

- NO. 1 IN
- General Contracting
- General Building
- New Construction
- Private Sector

Engineering News-Record

#30 TOP 400 CONTRACTORS
Powering Resilience: Keeping the Lights On

- general weather
- flood / tidal
- wind
- seismic
- emp
- security
  - focused
  - terror
  - infrastructure
  - technology
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Infrastructure

- Aviation
- Marine
- Rail
- Roads & Bridges
- Networks

- The need to last more than 100 years!
Brownfield sites

- Increasing environmental contamination and liability issues
- Developing resilient, sustainable sites

Example:
Transforming the General Motors Production plant into The Assembly Yards – Atlanta, GA
Skilled labor

The greatest challenge ... to keeping the lights on ...
Thank you

Questions & Answers